

GRANT WILLIAMS CONTRACT EVAL.



Height: 6'6
Weight: 236
Age: 24 (11/30/1998)
Pre-NBA: Tennessee
Draft: 22nd Overall 2019
YOS: 3 (2023 Full Bird Cap Hold: \$12,918,843)
QO: \$6,235,495

Grant Williams' Agents: **ASU Law** Celtics: Brooklyn 1

Deal Summary: Operating as Grant Williams' agents, we agreed to a **4-year/79.21M deal.**

- Player Option in Year 4
- 15% Trade Bonus
- 15% Signing Bonus
- \$1.25M Annual Unlikely Bonuses
- 8% Annual Increases

Year 1: 2023-24 (projected 13% of the cap)	\$	17,682,000
Unlikely Incentives	\$	1,250,000
Year 2: 2025-26	\$	19,096,560
Unlikely Incentives	\$	1,250,000
Year 3: 2026-27	\$	20,511,120
Unlikely Incentives	\$	1,250,000
Year 4: 2027-28 (Player Option)	\$	21,925,680
Unlikely Incentives	\$	1,250,000
Total	\$	79,215,360
Total Including Unlikely Incentives	\$	84,215,360

GRANT WILLIAMS CONTRACT EVAL.

Contract Negotiation

SITUATION SUMMARY

Previous Contract: Rookie Scale 4 year/\$11,802,681 (\$4.3M platform)

Prompt: It's June 30th, 2023, 6:01PM EST. Grant Williams is a Restricted Free Agent (RFA) and the Celtics have extended the Qualifying Offer. Grant has been an integral part of the Celtics and is loved by their fans. His preference is to return to Boston and therefore he has instructed you to meet with them before taking meetings with other teams.

Indiana and Detroit have already reached out and expressed their interest in setting up a meeting with you later on to discuss a potential Offer Sheet. However, they gave no indication as to how they value Grant.

- Boston finished 2022-23 as the 2nd seed and lost in the NBA finals in seven games.
- Danilo Gallinari picked up his player option.
- Celtics have picked up the Team Option on Mike Muscala.
- The 2023-24 Salary Cap is \$136,021,000 (10% increase from 2022-23)
 - Tax Level is \$163,791,000
 - Apron is \$171,112,000
- The 2024-25 Salary Cap is \$149,623,000 (10% increase from 2023-24)
 - Tax level is \$178,532,000
 - Apron is \$186,512,000

TRADITIONAL SPLITS

BY YEAR	TEAM	GP	MIN	PTS	FGM	FGA	FG%	3PM	3PA	3P%	FTM	FTA	FT%	OREB	DREB	REB	AST	TOV	STL	BLK	PF
2022-23	BOS	58	27.9	8.7	2.9	6.3	46.4	1.5	3.7	41.4	1.3	1.6	83.0	1.1	3.7	4.8	1.8	1.1	0.6	0.4	2.6
2021-22	BOS	77	24.4	7.8	2.7	5.6	47.5	1.4	3.4	41.1	1.1	1.2	90.5	0.8	2.7	3.6	1.0	0.8	0.5	0.7	2.4
2020-21	BOS	63	18.1	4.7	1.7	3.9	43.7	0.8	2.0	37.2	0.5	0.8	58.8	0.8	2.1	2.8	1.0	0.9	0.5	0.4	2.6
2019-20	BOS	69	15.1	3.4	1.3	3.1	41.2	0.3	1.4	25.0	0.6	0.8	72.2	0.9	1.7	2.6	1.0	0.7	0.4	0.5	2.4

OUR LEVERAGE (AGENT)

◆ They don't have the flexibility to replace him

- Celtics are right at the tax and looking to continue to contend now
- Have Williams' Bird Rights and he's only 24 and improving
- Likely unable to replace his shooting with an exception

◆ Great role player on a competitive team

- 2022-23: 8.7 PPG, 4.8 REB, 1.8 AST at almost 42% 3P%
 - Per 36: 11.3 PPG, 6.2 REB, 2.4 AST

◆ Efficient 3-point shooter

- Modern NBA revolves around 3-point shooting
- 3-point shooting over 40%, albeit low volume (3.7 3PA 2022-23)
 - All 3s at 42% (88th percentile) – 93rd percentile in 3P frequency
 - Corner 3s at 47% (94th Percentile) – 97th percentile corner 3 frequency

◆ Makes the team better

- One of the most efficient in the league (TS%)
 - Among G/F (no F-C) 20th in TS% (top 10 among Forwards - 10th)
 - Behind Clarke, KD, Curry, Josh Green, Markkanen, G. Harris, Zion, Lillard, Reaves, A. Gordon, T. Murphy, C. Wood, Bojan, Barnes, Kenyon Martin Jr, Kennard, SGA, T. Prince, N. Powell
 - Varies based on categorization of POS but 100th in the league, 24th among PF, and 10th among SF, 7th among SG
- In all of the top three 5 player lineups for Celtics NetRTG (min 10 GP)
- Also in each of the top 3 lineups with best eFG%

◆ Plays well with Celtics' stars - Of the C's 2 player lineups last year:

- Him and JB have the best OffensiveRTG (min 300 min played) at 110.8
- Him and Tatum have the best TS% at 57.9
 - Followed by Brown and Tatum then followed by Brown and Grant Williams
- Him and Tatum & him and Horford have led 2 player lineups in lowest opponent 3P% (tied at 32.4% min 10 MIN)

◆ Difference maker in the playoffs

- Over 10 PPG per 36 min in all 3 playoff seasons (5 3PA/G 2022 playoffs)
- Positive NetRTG all 3 playoff years
- 63.4 eFG% in the playoffs & 39% 3P% in 2021-22 playoffs
- Part of by far the Celtics' most effective lineup in the playoffs
 - A. Horford - J. Brown - J. Tatum - G. Williams - P. Pritchard
 - Roster is 1st in NetRTG on the team at over 40 (min 20 min played):
 - Also has highest TS% (65.2%) of any Celtics playoff roster

GRANT WILLIAMS CONTRACT EVAL.

Contract Negotiation

- Also in 6/7 top playoff roster NetRTGs (in both of the top rosters)
- ◆ **Has shown substantial improvement in his 3 YOS**
 - FG% increase over 5% since rookie year
 - 3P% increase each year (over 41% the last 2 seasons)
 - REB increase from 1.7 rookie to 3.7
 - AST increase from 1.0 to 1.8 from 2021-22 to 2022-23
- ◆ **Versatile defender**
 - Celtics allow 112.8 pts per 100 possessions (69th percentile)
 - Def Rating 110.2 (4th best on team) (Off Rating 115.4, Net Rating 5.1)
 - Can play 3 through 5 (on occasion) and is a switchable defender
- ◆ **Team success revolves around 3P shooting**
 - Celtics shoot 45.6 (by far most in the league) on NBA-best 42.5%
 - The top 3P shooting teams lead each conference (Celtics & Nuggets)
 - Having a 6'6 <40% 3 & D player that plays nearly all games is crucial

TEAM LEVERAGE & COUNTERS

- ◆ **Not a starter: (started 56/267 GP)**
 - Plays starter level minutes & rarely misses games:
 - 4th most min this season (1616) and 2nd in GP for Celtics
 - Last year 5th in min (1875) and most GP at 77
 - 2nd most GP his rookie season with over 1000 min
 - Significant playoff experience:
 - 46 GP (24 GP last season averaging 27.2 Min/G)
 - 43% from 3 over his playoff career on 110 3PA
- ◆ **Small for PF**
 - Only shoots 64% at the rim (20th percentile)
 - Only Reb 4.8 REB/G (5th on the team)
- ◆ **Cleaning the Glass unfavorable statistics:**
 - -4.5 point differential this season (28th percentile) ON/OFF
 - Opponent eFG% +2.5% (17th percentile) ON/OFF
 - Low BLK% for PF at 0.7% (16th percentile)
- ◆ **Player comps are favorable production-wise**
 - PJ Tucker
 - Kyle Anderson
 - Georges Niang

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CAP & MARKET SITUATION

CELTICS (WITH HYPO 4 YR/94M GRANT EXTENSION)

PLAYERS	POS.	AGE	2022-23	2023-24	2024-25	2025-26	2026-27
Malcolm Brogdon	PG	30	\$22,600,000	\$22,500,000	\$22,500,000	UFA	-
Jaylen Brown	SF	26	\$28,741,071	\$30,723,215	UFA	-	-
J.D. Davison	PG	20	-	RFA	-	-	-
Danilo Gallinari	PF	34	\$6,479,000	\$6,802,950	UFA	-	-
Blake Griffin	PF	33	\$1,836,090	UFA	-	-	-
Sam Hauser	SF	25	\$1,637,966	\$1,927,896	\$2,092,344	UFA	-
Al Horford	C	36	\$26,500,000	\$10,000,000	\$9,500,000	UFA	-
Mfiondu Kabengele	PF	25	-	RFA	-	-	-
Luke Kornet	C	27	\$2,133,278	\$2,413,304	UFA	-	-
Mike Muscala	C	31	\$3,500,000	\$3,500,000	UFA	-	-
Payton Pritchard	PG	25	\$223,920	\$4,037,278	RFA	-	-
Marcus Smart	PG	28	\$17,207,142	\$18,583,713	\$19,960,285	\$21,336,856	UFA
Jayson Tatum	PF	24	\$30,351,780	\$32,600,060	\$34,848,340	\$37,096,620	UFA
Derrick White	PG	28	\$16,892,857	\$18,107,143	\$19,321,429	UFA	-
Grant Williams	PF	24	\$4,306,281	\$17,682,730	\$19,097,348	\$20,511,967	\$21,926,585
Robert Williams III	C	25	\$10,937,502	\$11,812,501	\$12,687,500	\$13,562,500	UFA
Grant Cap %				13.00%	12.76%	12.24%	11.68%
Totals			\$173,346,887	\$180,690,790	\$140,007,246	\$92,507,943	\$21,926,585
Salary Cap			\$123,655,000	\$136,021,000	\$149,623,000	\$167,577,760	\$187,687,091
Tax Level			\$150,267,000	\$163,791,000	\$178,532,000		
Apron			\$156,983,000	\$171,112,000	\$186,512,000		

PROJECTED SPACE TEAMS

◆ 2023 (per the Athletic)

- **Cap space teams (8):** Rockets (\$61 million), Spurs (\$40-48 million), Jazz (\$31-45 million), Magic (\$22-58 million), Hornets (\$27-37 million), Thunder (\$31 million), **Pistons (\$30 million) - interested, Pacers (\$28 million) - interested**
- **Over cap but can use full nontaxpayer MLE (4):** Kings, Knicks, Timberwolves, Trail Blazers
- **Less than full MLE but can likely avoid tax (7):** Bulls, Cavs, Grizzlies, Hawks, Nets, Pelicans, Wizards
- **Luxury-tax payers (11):** 76ers, Bucks, Celtics, Clippers, Heat, Lakers, Mavericks, Nuggets, Raptors, Suns, Warriors

FAVORABLE PLAYER COMPARISONS

◆ Mikal Bridges Contract: 4 yr/90M (20.1, 21.7, 23.3, 24.9) started 2022-23

- Extended on 10/18/2021
- **Percentage of cap Y1: 16.2%** of 2022-23 cap
- Platform Stats: 13.5 PPG, 4.3 Reb, 2.1 Ast
 - 32.6 min, 42.5% 3P on 4.4 3PA, 64.3% eFG, 66.7% TS
- Significant role player on a contending team before the extension, went to the finals as Grant did
- Same AST % as Mikal had in his platform season,
- Better corner 3%

◆ Marcus Morris Contract: 4 yr/64M (14.88, 15.63, 16.37, 17.12) started in 2020-21

- Signed on 11/27/20, 31 years old at time of extension
- **Percentage of cap Y1: 13.64%** of 2020-21 cap
- Platform stats: 16.7 PPG, 5.0 Reb, 1.4 Ast
 - 31.2 min, 40.8% 3P on 5.6 3PA, 52.6% eFG, 57% TS
- **Aaron Gordon 4 yr/91.4M (20.9, 21.3, 22.8, 22.8) started 2022-23**
 - Roughly 86M guaranteed (1.2M per year unlikely incentives)
 - Extended on 9/27/2021
 - **Percent of cap Y1: 16%** of the 2022-23 cap
 - Platform stats: 12.4 PPG, 5.7 Reb, 3.2 Ast
 - 33.5% 3P on 3.5 3PA, in 27.7 min/G
- ◆ **Jonathan Issac Contract: 4 yr/69.6M (17.4, 17.4, 17.4, 17.4) started 2021-22**
 - Extended 12/21/2020 (6th overall in 2017 draft)
 - contract includes partial guarantee (7.6M) in 23-24 and a nonguarantee in 24-25
 - **Percentage of cap Y1: 15.48%** (down to est. 12.17% in Y4)
 - Platform Stats: 11.9 PPG, 6.8 Reb, 1.4 Ast, 1.6 Stl, 2.3 Blk
 - 28.8 min, 34% 3P on 2.8 3PA, 51.8% eFG, 55.2% TS

UNFAVORABLE PLAYER COMPARISONS

◆ PJ Tucker Contract: 3 yr/33M (10.5, 11, 11.5) started 2022-23

- Signed on 7/6/2022 (3 year \$16.5 million after age 28 season)
- **Percentage of cap Y1: 8.5%** of 2022-23 cap
- Platform stats: 7.6 PPG, 5.5 Reb, 2.1 Ast
 - 27.9 min, 41.5% 3P on 2.7 3PA, 57.7% eFG, 59.3% TS

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Contract Negotiation

- **Counter:** age 37 at the time he signed with less production and no expectation of player development and still commanded 8.5% of the cap with a player option
- ◆ **Royce O'Neale Contract: 4 yr/36M (8.5, 8.8, 9.2, 9.5) started 2020-21**
 - Extended on 1/21/2020 (undrafted)=28.7
 - **Percentage of cap Y1: 7.8%** of the 2020-21 cap
 - Platform Stats: 6.3 PPG, 5.5 Reb, 2.5 Ast
 - 28.9 min, 37.7% 3P on 3.4 3PA, 55.9% eFG, 57.8% TS
 - **Counter:** less production, less efficient, and went undrafted – ultimately Grant has a much higher ceiling and has proven himself in playoffs and shown substantial improvement in his 3 years
- ◆ **Brandon Clarke 4 yr/52M (12.5, 12.5, 12.5) starts in 2023-24**
 - Extended on 10/16/2022 (drafted 21st in 2019)
 - **Percentage of cap Y1: 9.2%** of 2023-24 cap
 - Platform Stats: 10.4 PPG, 5.3 Reb, 1.3 Ast
 - 19.5 min, 22.7% 3P on 0.3 3PA, 65% eFG, 66% TS
 - **Counter:** can't shoot 3s – Grant shoots over 40% from 3 on the best 3P shooting team (Grant is part of why the spacing is so good for JB and Tatum etc.)
- ◆ **Georges Niang Contract: 2 yr 6.7M (3.3, 3.5) started 2021-22**
 - Signed on 7/6/2021 (was on a min deal before Sixers and drafted 50th)
 - **Percentage of cap Y1: 3.0%** of 2021-22 cap
 - Platform Stats: 6.9 PPG, 2.4 Reb, 0.8 Ast (weaker playoff stats on worse team)
 - 16.0 min, 42.5% 3P on 4.1 3PA, 59.0% eFG, 60.2% TS
 - **Counter:** was on a min deal prior and has substantially less impact on his team v. Grant's impact on the Celtics – lower ceiling, less proven, and worse defender
- ◆ **Kyle Anderson Contract: 2 yr/18M (8.7M, 9.2M) started 2022-23**
 - Signed on 7/6/2022 (4 year \$37 million after age 24 season)
 - **Percentage of cap Y1: 7.0%** of the 2022-23 cap
 - Platform Stats: 7.6 PPG, 5.3 Reb, 2.7 Ast
 - 21.5 min, 33.0% 3P on 1.6 3PA, 48.4% eFG, 50.6% TS
 - **Counter:** Far less efficient in every category and still got \$37M when he was Grant's age
- ◆ **Dorian Finney Smith Contract: 4 yr/55.6M (12.4, 13.4, 14.4, 15.4) started 2022-23**
 - Extended on 2/12/2022 (undrafted – previous contract 1.5M)
 - **Percentage of cap Y1: 10.0%** of 2022-23 cap
 - Platform Stats: 9.8 PPG, 5.4 Reb, 1.7 Ast
 - 32.0 min, 39.4% 3P on 5.0 3PA, 60.0% eFG, 60.9% TS
 - **Counter:** Grant is a much better shooter - better in the corner – 94th percentile at 47%, DFS never shot above 40% from 3 in a season

CONTRACT TERMS & CONDITIONS

- ◆ **Contract Terms (can sign for up to 25% of the cap – 0-6 YOS)**
 - **Maximum 15% Trade Bonus**
 - Grant wants to stay on the Celtics and continue to grow there
 - **Maximum 8% Raises**
 - Utilize Full Bird status (limited to 5% raises elsewhere)
 - **Maximum 15% unlikely incentives**
 - Team related incentives like regular season wins (avoid playoffs due to finals appearance in the previous season)
 - **Maximum 15% signing bonus**
 - Limited to 10% on offer sheets if Grant looks elsewhere
 - Charged to the cap in guaranteed seasons proportionate to % guaranteed
 - **Player option in final season**
 - Gives Grant ability to reenter the market under new TV deal sooner
 - With continued progression he'll have high demand with large a salary cap
 - **Salary Protection Categories**
 - Lack of skill
 - Injury/illness
 - Mental disability
 - Death (some teams won't do ex. OKC)
 - Basketball related injury
 - **Avoid likely incentives & Nonguarantees**
- ◆ **Alternative teams**
 - **Potential Suitors**
 - Pistons and Pacers both interested & have substantial cap room
 - Others: Jazz, Rockets, Thunder, Magic, Hornets, and Kings
 - **Term: Generally limited to 4 seasons with some exceptions**
 - Offer Sheet: must sign up to 2 seasons
 - Exception length limitations:
 - Larry bird exception - can sign up to 5 seasons
 - Taxpayer mid-level - can sign up to 3 seasons
 - Room mid-level and bi-annual - can sign up to 2 seasons
- ◆ **Walk Away**
 - **4-year deal:** will not go below 12% of the 2023-24 cap with 8% raises: 73.1 Total
 - **3-year deal:** will not go below 14% of the 2023-24 cap with 8% raises: 61.6 Total
 - **2-year deal:** will not go below 16% of the 2023-24 cap with 8% raise: 45.3 Total

JADEN MCDANIELS CONTRACT EVAL.



Height: 6'9

Weight: 185

Age: 22 (9/29/2000) (23 at time of negotiation)

Pre-NBA: Washington

Draft: 28th Overall 2020

YOS: 2 (2024 Full Bird Cap Hold: \$11,704,197)

QO: \$5,813,085

Team (Timberwolves): **ASU Law**

Agents: Brooklyn 2

Deal Summary: Operating as the Timberwolves, we agreed to a **4-year/82.88M deal**.

- Team Option in Year 4
- 10% of each year's Base Compensation contingent on McDaniels shooting 38% from 3
- \$2M Annual Unlikely Bonuses
- 8% Annual Increases

Year 1: 2024-25 (projected 12.4% of the cap)	\$	18,500,000
Likely Incentives (10% of Base Compensation)	\$	1,850,000
Unlikely Incentives	\$	2,000,000
Year 2: 2025-26	\$	19,980,000
Likely Incentives (10% of Base Compensation)	\$	1,998,000
Unlikely Incentives	\$	2,000,000
Year 3: 2026-27	\$	21,460,000
Likely Incentives (10% of Base Compensation)	\$	2,146,000
Unlikely Incentives	\$	2,000,000
Year 4: 2027-28 (Team Option)	\$	22,940,000
Likely Incentives (10% of Base Compensation)	\$	2,294,000
Unlikely Incentives	\$	2,000,000
Total	\$	82,880,000
Total Including Unlikely Incentives	\$	90,880,000

JADEN MCDANIELS CONTRACT EVAL.

Contract Negotiation

SITUATION SUMMARY

Previous Contract: Rookie Scale 4 year/\$10,090,879 (3.9M Platform)

Prompt: It is October 10, 2023. Jaden McDaniels has completed the third season of his Rookie Scale contract and is eligible to enter negotiations for a Rookie Scale Extension. Ultimately, it is our goal to retain Jaden McDaniels.

- ◆ Minnesota finished 2022-23 as the 9th seed and advanced into the first round of the playoffs in which they were swept.
- ◆ Anthony Edwards signed a Designated Rookie Extension.
- ◆ All other signings were for one-year deals and will not affect the Timberwolves Cap Space after 2023-2024.
- ◆ Minnesota picked up Mike Conley's contract for the 2023-24 season and has not extended a qualifying offer to Nickeil Alexander-Walker.

We know that a career season for McDaniels could bring a high risk of another team extending him an Offer Sheet in Restricted Free Agency. Therefore, feel free to be creative in how you work with McDaniels' agent. Boston finished 2022-23 as the 2nd seed and lost in the NBA finals in seven games.

TRADITIONAL SPLITS

BY YEAR	TEAM	GP	MIN	PTS	FGM	FGA	FG%	3PM	3PA	3P%	FTM	FTA	FT%	OREB	DREB	REB	AST	TOV	STL	BLK	PF
2022-23	MIN	58	30.5	11.4	4.4	8.6	51.5	1.2	3.2	38.5	1.3	1.7	74.0	1.3	2.6	3.9	2.0	1.4	0.9	1.0	3.5
2021-22	MIN	70	25.8	9.2	3.6	7.9	46.0	1.1	3.6	31.7	0.8	1.0	80.3	1.1	3.1	4.2	1.1	1.1	0.7	0.8	3.2
2020-21	MIN	63	24.0	6.8	2.6	5.8	44.7	1.1	3.1	36.4	0.4	0.7	60.0	0.8	2.9	3.7	1.1	0.7	0.6	1.0	2.7

SALARY CAP & TAX LEVELS PER PROMPT

- The 2023-24 Salary Cap is \$136,021,000 (10% increase from 2022-23)
 - Tax Level is \$163,791,000
 - Apron is \$171,112,000
- The 2024-25 Salary Cap is \$149,623,000 (10% increase from 2023-24)
 - Tax level is \$178,532,000
 - Apron is \$186,512,000

OUR LEVERAGE (TEAM)

- ◆ **McDaniels has limited offensive responsibilities**
 - 15% USG in 22-23 (41st percentile)
 - 76% of all shots assisted in 22-23 (45th percentile)
 - 100% of all three-point shots assisted (0 percentile)
 - Low 3P frequency (34th 3P percentile all 3, 18th from corner 3)
- ◆ **Turns the ball over a lot for a low USG player**
 - 14.2% TOV% (20th percentile) at only 15% USG
 - 1.4 TOV per (1.7 per 36)
- ◆ **McDaniels has very little playoff experience**
 - 152 min in 6 GP in 2021-22 (played well... 9.3PPG, 2.8 Reb, 52.9% FG)
 - Only 4.7 Reb per 36 in the playoffs as a Forward
- ◆ **Wolves will have Right of First Refusal in 2024-25**
 - If McDaniels has a down year in 2023-24 and lacks interest among other teams for an offer sheet, then we can potentially get him for cheaper
 - **Risk:** McDaniels has substantial value across the league for his size and defensive capabilities – he will likely have many potential suitors willing to sign him to an offer sheet with principal terms unfavorable to the Wolves
 - Wolves have his Bird rights and can retain him even if they are over the tax level, but it is likely ownership would need to be willing to pay the tax

AGENT LEVERAGE & COUNTERS

- ◆ **Exceptional defensive player**
 - -4.9 Def plus/minus per 100 possessions (87th percentile)
 - **Counter argument:** 16th percentile in foul% at 4.7% in 22-23 (13th and 9th in other seasons)
 - Elite block percentages among forwards
 - 97th percentile in 20-21, 90th percentile in 21-22, 96th percentile in 22-23

JADEN MCDANIELS CONTRACT EVAL.

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- **Counter argument:** Blocks can be a deceptive stat (For example, PJ Washington was 99th percentile for blocks but below average impact defender (30th percentile for pts/poss. on/off))
- Steal% in 22-23 in the 78th percentile,
 - **Counter argument:** 43rd and 22nd percentile in steal% prior two years
- ◆ **Started every game this year (112/187 on career)**
 - Avg 30.5 Min/G in 2022-23
 - **Counter:** Still a low USG role player (15% USG & ¾ of his shots off AST)
- ◆ **Makes the team better**
 - +2.3% eFG% on/off in 2022-23
 - Highest eFGF% on team among players that pay significant minutes
- ◆ **Has shown substantial offensive improvement**
 - 2022-23 Per 36 stats: 13.5 PPG on 51.5% FG & 38.5% 3P
 - **Counter argument:** Low Reb for being 6'9 at 4.6 per 36
 - 87th percentile in eFG% and 72nd in 3P%
 - **Counter argument:** see limited offensive responsibilities above
 - +6.6 differential in 22-23 → 86th percentile
- ◆ **Timberwolves currently lack capital to build through the draft**
 - 3 1st RP through 2029 (one less favorable swap with UTA in 2025)
 - 7 2nd RP through 2029 (two less favorable swaps)
 - Could potentially recoup capital by moving KAT or Gobert
- ◆ **Small market team right up against the tax**
 - Ranked 28th in NBA team valuations (Forbes in October 2022)
 - Have only paid the tax 4 times in history ('02, '03, '06, '19)
 - Paid the tax in 2006-07 to only win 32 games
 - Long ways to go: 9th seed & swept in the 1st rd last year
 - Ant, KAT, & Gobert take up over 80% of cap space over the next 2 years
 - Owners: Lore/ARod Group and Glen Taylor (average ownership wealth)

CAP & MARKET SITUATION

WOLVES CAP SHEET (McDaniels Hypo: 4 YR/67.3M)

Player	Age	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28
Rudy Gobert	30	\$38,172,414	\$41,000,000	\$43,827,586	\$46,655,172	\$48,987,931	
Karl-Anthony Towns	27	\$33,833,400	\$36,016,200	\$49,245,000	\$53,184,600	\$57,124,200	\$61,063,800
Mike Conley	35	\$22,680,000	\$24,360,000				
Anthony Edwards	21	\$10,733,400	\$13,534,817	\$37,405,750	\$40,398,210	\$43,390,670	\$46,383,130
Kyle Anderson	29	\$8,780,488	\$9,219,512	\$11,063,414			
Taurean Prince	28	\$7,295,000	\$7,650,000	\$7,650,000			
Wendell Moore #26	21	\$2,306,520	\$2,421,720	\$2,537,040	\$4,574,283	\$13,722,849	
Jaden McDaniels	22	\$2,161,440	\$3,901,399	\$18,500,000	\$19,980,000	\$21,460,000	\$22,940,000
Jordan McLaughlin	26	\$2,160,000	\$2,320,000	\$1,850,000	\$1,998,000	\$2,146,000	\$2,294,000
Jaylen Nowell	23	\$1,930,681	\$1,989,697	\$2,188,667			
Naz Reid	23	\$1,930,681	\$1,989,697	\$2,188,667			
Nickeil Alexander-Walker	24	\$5,009,633					
Austin Rivers	30	\$1,836,090	\$1,989,697	\$2,188,667			
Nathan Knight	25	\$1,836,090	\$1,997,238	\$2,295,112			
Josh Minott	20	\$1,017,781	\$1,719,864	\$2,019,699	\$2,187,451	\$2,303,327	
Luka Garza	24	Two-Way	\$1,774,999				
Matt Ryan	25	Two-Way	\$1,774,999				
2024 1st (15 Pick)				\$4,953,934	\$7,594,380	\$10,616,944	\$16,275,775
CH (incomp. Rost.)			\$5,597,796	\$1,231,515	\$6,896,484		
Team Total		\$141,683,618	\$155,707,637	\$189,145,050	\$183,468,580	\$199,751,921	\$148,956,705
Salary Cap		\$123,655,000	\$136,021,000	\$149,623,000	\$167,577,760	\$187,687,091	\$210,209,542
Tax Level		\$150,267,000	\$163,791,000	\$178,532,000			
Apron		\$156,983,000	\$171,112,000	\$186,512,000			
McDaniels cap %				12.36%	11.92%	11.43%	10.91%

- ◆ Timberwolves do not have much financial flexibility to acquire outside talent
 - Large contracts that Gobert, Karl Anthony-Towns, and Anthony Edwards:
 - Total of the three in 2024-25: \$130.5M (87.2% of the cap)
 - Total of the three in 2025-26: \$140.2M (83.7% of the cap - est. 12% inc.)
 - Total of Kat & Ant in 2026-27: \$100.5M (53.6% of the cap - est. 12% inc.)
- ◆ Extending McDaniels to develop with our young core is the ideal outcome
 - Young player on controllable contract with a cap that is likely to grow substantially in the next few years even with smoothing

FAVORABLE PLAYER COMPARISONS

◆ Jonathan Issac Contract: 4 yr/69.6M (17.4, 17.4, 17.4, 17.4) started 2021-22

- Extended 12/21/2020 (6th overall in 2017 draft)
 - contract includes partial guarantee (7.6M) in 23-24 and a nonguarantee in 24-25
- Percentage of cap Y1: 15.48% (down to est. 12.17% in Y4)
- Platform Stats: 11.9 PPG, 6.8 Reb, 1.4 Ast, **1.6 Stl, 2.3 Blk**
 - 28.8 min, 34% 3P on 2.8 3PA, 51.8% eFG, 55.2% TS

◆ Marcus Smart Contract: 4 yr/76.487M (16.61, 18.58, 19.96, 21.34) started in 22-23

- Extended 8/21/2021
- Percentage of Y1 cap: 13.92%
- Platform stats: 13.1 PPG, 3.5 Reb, 5.7 Ast, 1.5 Stl
 - 32.9 min, 33% 3P on 5.9 3PA, 48.9% eFG, 53.9% TS
- 2x 1st team all-defensive before he signed the extension
- **Our argument:** Both players are primarily paid for defensive capability: while McDaniels is a great defender, he doesn't have the pedigree that Smart has nor the playmaking/offensive talent

◆ Dorian Finney Smith Contract: 4 yr/\$55.6M (12.4, 13.4, 14.4, 15.4) started 2022-23

- Extended on 2/12/2022 (undrafted – previous contract 1.5M)
- Percentage of cap Y1: 10.0% of 2022-23 cap (down to 9.62% in 25-26)
- Platform Stats: 9.8 PPG, 5.4 Reb, 1.7 Ast
 - 32.0 min, 39.4% 3P on 5.0 3PA, 60.0% eFG, 60.9% TS
 - 39.5% & 39.4% from 3 in 21-22 & 20-21 respectively
 - 21/22 Off rating = 114.8 Def Rating = 110.4
 - 21/22 = 90th percentile for offensive pts/poss. on/off splits
 - Roughly 12% usage rate whole career

◆ Luguentz Dort Contract: 5 yr/\$82.5M (15.3, 15.3, 16.5, 17.7, 17.7) started 2022-23

- Re-signed on 7/6/2022 (82.5M + 1M each year unlikely incentives)
- Percentage of cap Y1: 12.4% (down to est. 9.4% Y5 – est. 187.7M cap)
- Platform Stats:
 - 2021-22 = -2.4 pts/poss. for Defensive ON/OFF (70th percentile)
- Agents can bring up Dort's offensive inefficiency

JADEN MCDANIELS CONTRACT EVAL.

Contract Negotiation

- **Counter:** 19.4% (63rd percentile) USG v. 15% (41st percentile) for Jaden
- **Counter:** +4.3 offensive pts/poss. (81st percentile) v. McDaniels +1.7 (66th percentile)
- Agents can argue he went undrafted so he warrants less \$
 - **Counter:** started 131/139 GP in 3 YOS pre-signing (94% of GP)
 - **Counter:** averaged 23, 30, & 33 Min in 3 YOS before signing
 - **Counter:** averaged 17.2 PPG in platform season on 22.8% USG
 - **Counter:** OKC had tremendous cap space
- ◆ **Brandon Clarke 3 yr/52M (12.5, 12.5, 12.5) starts in 2023-24**
 - Extended on 10/16/2022 (drafted 21st in 2019)
 - Percentage of cap Y1: 9.2% of 2023-24 cap
 - Platform Stats: 10.4 PPG, 5.3 Reb, 1.3 Ast
 - 19.5 min, 22.7% 3P on 0.3 3PA, 65% eFG, 66% TS

UNFAVORABLE PLAYER COMPARISONS

- ◆ **Mikal Bridges Contract: 4 yr/90M (20.1, 21.7, 23.3, 24.9) started 2022-23**
 - Extended on 10/18/2021
 - **Percentage of cap Y1: 16.2%** of 2022-23 cap
 - Platform Stats: 13.5 PPG, 4.3 Reb, 2.1 Ast
 - 32.6 min, 42.5% 3P on 4.4 3PA, 64.3% eFG, 66.7% TS
 - **Defense**
 - Over 90th percentile in Steal% in his first 2 years in the league
 - Platform: 1.1 Steals/G on only 1.6 PF/G(90th percentile in foul rate)
 - Also was in the 94th percentile in block% (0.9/G)
 - **2021 Finals before signing – emphasize as counter**
 - 12 PPG, 43% from 3 on 3.5 3PA, 4.2 Reb & 53% from the floor
- ◆ **De'Andre Hunter Contract: 4 yr/90M (20.1, 21.7, 23.3, 24.9) starting 2023-24**
 - Extended on 10/17/2022 (**4th overall in 2019 draft** – arguably higher ceiling)
 - Contract includes 5M split even over 4 yr deal in unlikely incentives
 - **Percentage of cap Y1: 14.8%** (down to est. 13.3% in Y4)
 - Platform Stats: 13.4 PPG, 3.3 Reb, 1.3 Ast
 - 29.8 min, 37.9% 3P on 3.7 3PA, 50.6% eFG, 54.7% TS
 - **Creator unlike Jaden:** 18.3% USG in platform (with Young at PG)

PRE-NEGOTIATION STRATEGY

McDaniels is an exceptional defender, especially for his age. The only counters to his defensive capabilities are his lack of offensive production and his foul frequency. While we aren't actually too concerned about the fouls, we will need to put emphasis on other comparables like Mikal Bridges who can defend at a higher level without fouling. If we can get incentives on his 3-point shooting that would be a win/win (he had a great platform year shooting and we'd like to see him establish himself as a 3 and D player). Ultimately, the other side has substantial leverage given the Timberwolves salary cap situation and lack of draft capital. If need be, we will pay to secure McDaniels long term because we believe he will only get better and command more money next year.

- **Contract Terms**
 - **Incentive options**
 - **Likely**
 - **10% for 3pt% = 35%+**
 - **try to start at 38%**
 - **league average = 36%, want him to at least be league average**
 - **5% for rebounds = 3.9+ (22-23 3.9/g)**
 - **blocks? 1.0?**
 - **Unlikely Incentives to bridge the gap**
 - **Team Option**
 - **Work to get final year TO, but give up as bargaining chip (we want McDaniels long term)**
- **Non-guarantees / Partial guarantees**
 - **Similar to Issac deal**

JOSH HART CONTRACT EVAL.



Height: 6'5

Weight: 215

Age: 27 (3/6/1995)

Pre-NBA: Villanova

Draft: 30th Overall 2017

YOS: 5 (2023 Player Option: \$12,960,000)

Josh Hart's Agents: **ASU Law**

Knicks: **Indiana**

Deal Summary: Operating as the Josh Hart's agents, we agreed to a **4-year/72M deal**.

- 4th Year Only 11.5M Guaranteed (4M non-Guaranteed)
- 7.5% Trade Bonus
- \$250k Annual Unlikely Bonuses
- 8% Annual Decreases

Year 1: 2023-24 (projected 15% of the cap)	\$	20,454,545
Unlikely Incentives	\$	250,000
Year 2: 2025-26	\$	18,818,181
Unlikely Incentives	\$	250,000
Year 3: 2026-27	\$	17,181,818
Unlikely Incentives	\$	250,000
Year 4: 2027-28 (Only 11,545,454 Guaranteed)	\$	15,545,454
Unlikely Incentives	\$	250,000
Total	\$	71,999,998
Total Including Unlikely Incentives	\$	72,999,998

JOSH HART CONTRACT EVAL.

Contract Negotiation

SITUATION SUMMARY

Previous Contract: 3 year/\$37,920,000, PO in final year, signed with NOP

Prompt: New York finished 2022-23 as the 6th seed and were eliminated in the First Round of the Playoffs by the Philadelphia 76ers.

It's 6:10 PM ET. Free Agency has started 10 minutes ago. Josh has declined his Player Option with the Knicks. The Indiana Pacers have just called you with an offer and indicated that they are likely to move on to their other targets in one hour if it is not accepted.

The Pacers' offer is a two-year contract with an AAV of \$15 (\$30M total, flat with no raises). The offer includes a Player Option in Year 2, full guarantees in both seasons, and no Incentives or Trade Kicker.

You know that Hart loves playing in New York due to his increased role and being reunited with his former Villanova teammate Jalen Brunson but he is open to the idea of a lucrative contract.

Hart would prefer to stay in New York but only if they are willing to make a competitive offer.

- The 2023-24 Salary Cap is \$136,021,000 (10% increase from 2022-23)
 - Tax Level is \$163,791,000
 - Apron is \$171,112,000
- The 2024-25 Salary Cap is \$149,623,000 (10% increase from 2023-24)
 - Tax level is \$178,532,000
 - Apron is \$186,512,000

TRADITIONAL SPLITS																					
BY YEAR	TEAM	GP	MIN	PTS	FGM	FGA	FG%	3PM	3PA	3P%	FTM	FTA	FT%	OREB	DREB	REB	AST	TOV	STL	BLK	PF
2022-23	TOT	54	33.0	10.0	3.7	7.3	51.3	0.8	2.3	34.1	1.7	2.4	73.2	1.9	6.2	8.0	3.9	1.5	1.1	0.2	2.6
2022-23	NYK	3	26.0	17.0	6.0	9.7	62.1	3.0	4.7	64.3	2.0	2.7	75.0	1.7	3.7	5.3	2.7	0.7	1.7	0.3	3.3
2022-23	POR	51	33.4	9.5	3.6	7.1	50.4	0.7	2.2	30.4	1.7	2.3	73.1	1.9	6.3	8.2	3.9	1.5	1.1	0.2	2.6
2021-22	TOT	54	33.2	14.9	5.3	10.5	50.4	1.4	3.9	34.3	3.0	3.9	75.8	1.1	6.0	7.2	4.1	2.1	1.1	0.2	2.8
2021-22	POR	13	32.1	19.9	7.1	14.1	50.3	2.4	6.4	37.3	3.4	4.4	77.2	0.7	4.7	5.4	4.3	2.5	1.2	0.2	2.5
2021-22	NOP	41	33.5	13.4	4.8	9.4	50.5	1.0	3.2	32.3	2.8	3.8	75.3	1.3	6.5	7.8	4.1	2.0	1.1	0.3	2.9
2020-21	NOP	47	28.7	9.2	3.2	7.3	43.9	1.3	4.1	32.6	1.5	1.9	77.5	1.1	6.9	8.0	2.3	1.0	0.8	0.3	2.4
2019-20	NOP	65	27.0	10.1	3.5	8.2	42.3	1.9	5.4	34.2	1.3	1.8	73.9	0.9	5.6	6.5	1.7	1.2	1.0	0.4	2.5
2018-19	LAL	67	25.6	7.8	2.8	6.9	40.7	1.4	4.1	33.6	0.8	1.2	68.8	0.5	3.2	3.7	1.4	0.9	1.0	0.6	2.2
2017-18	LAL	63	23.2	7.9	2.8	6.0	46.9	1.2	3.1	39.6	1.0	1.5	70.2	0.7	3.5	4.2	1.3	0.7	0.7	0.3	1.7

AGENT LEVERAGE

- ◆ **Rebounding: one of the best rebounding guards in the league**
 - Career 6.1 per game, 8.0 per game this season
 - Defensive rebounding in particular:
 - 97th, 100th, 99th, 98th percentile the past 4 seasons in defensive rebounding FG%
- ◆ **Solid Secondary Playmaker**
 - 97th percentile among wings this year on assist to usage ratio
 - 4.1 assists in 21-22, 3.9 assists this season
- ◆ **Finishing**
 - 84th percentile or better among wings in 2p% the past 4 seasons
 - 96th and 95th percentile among wings the past 2 seasons in % of shot attempts at the rim
 - 71st and 79th percentile in FG% at the rim among wings past 2 years
 - Gets fouled a lot relative to his usage and shot attempts
 - Shooting fouled % above 90th percentile the past 2 seasons among wings
- ◆ **On/Off #s while with Portland were good**
 - 94th and 91st percentiles among all players in on/off difference the past 2 seasons, +10.5 and +9.1 respectively
 - In particular on defense
 - 88th percentile past 2 seasons in points allowed per 100 possessions, -5.4 and -5.1
 - Best net rating on the team out of rotation players who have played over 15 games at +3.3 (better than Damian Lillard)
- ◆ **Versatile Defender**
 - Averages about 1 steal per game throughout his career
 - Can play 2 through 4 (on occasion) and is a switchable defender who rebounds effectively
 - Has also played the 1 before
- ◆ **NYK Traded a 1st, which they almost never do**
 - Last time Knicks traded a 1st was in 2013 (to acquire Steve Novak)
 - Clearly intended on re-signing Hart and had a vision with him going forward
 - Likely won't want to go to owner that explaining they wasted the team's first round pick over potentially a few million dollars
 - NYK has not paid the tax since 2014, but leads in total tax spend among all teams

JOSH HART CONTRACT EVAL.

Contract Negotiation

◆ Highly efficient player

- Over 60% TS in the previous 2 seasons
- 74th and 66th percentile in eFG% at his position those seasons
- Didn't get an opportunity to be a high USG player until 2021-22

TEAM LEVERAGE

◆ Shooting

- Career 34.6% from 3
 - 34% this season on career low volume (2.3 attempts)
- Inconsistent in the corner
 - Has fluctuated each season significantly in terms of corner 3%

◆ Injuries

- Has not played more than 65 games since 2019-20 due to various injuries
- Valid concerns about prior knee injuries, which may hamper his ability to do what he does best in the future, rebound
- **Counters:**
 - Has not been hurt this year
 - Still has played 50 games consistently
 - NYK was comfortable paying Mitchell Robinson despite his injury history
 - Open to incentives on GP

◆ Never played a playoff game (until prompt hypo)

- Hart just played his first playoff series in Y6 of his career (per prompt)
- They may address concern with Hart as a significant contributor on a playoff team
- **Counters:**
 - Penalizing him for something that is not his fault seems disingenuous, he is a role player, not a star, he ultimately is not the driving force of a team's success
 - National champion at Villanova
 - Why trade for him if that's a concern
 - Open to team-based incentives

◆ Favorable player comps

- Jae Crowder Contract: 3 yr/29.16M (9.26,9.72,10.18) started 2020-21
- Kentavious Caldwell-Pope Contract: 2 yr 30.145M (14.70,15.44) starts 2023-24
- Pat Connaughton Contract: 3 yr/28.27M (9.42, 9.42, 9.42) starts 2023-24

JOSH HART CONTRACT EVAL.

Contract Negotiation

CAP & MARKET SITUATION

Player	Age	YOS	2022-23	2023-24	2024-25	2025-26	2026-27
Jalen Brunson	28	4	\$27,733,332	\$26,346,666	\$24,960,001	\$24,960,001	
Julius Randle	28	8	\$23,760,000	\$25,660,800	\$27,561,600	\$29,462,400	
Evan Fournier	30	10	\$18,000,000	\$18,857,143	\$19,000,000		
Mitchell Robinson	24	4	\$17,045,454	\$15,681,818	\$14,318,182	\$12,954,546	
Derrick Rose	34	14	\$14,520,730				
Josh Hart	28	5	\$12,960,000	\$20,454,545	\$18,818,181	\$17,181,818	\$15,545,454
R.J. Barrett	22	3	\$10,900,635	\$23,883,929	\$25,794,643	\$27,705,357	\$29,616,071
Isaiah Hartenstein	24	4	\$7,804,879	\$8,195,121			
Obi Toppin	24	2	\$5,348,280	\$6,803,012			
Immanuel Quickley	23	2	\$2,316,240	\$4,171,548			
Quentin Grimes	22	1	\$2,277,000	\$2,385,720	\$4,296,682		
Jericho Sims	24	1	\$1,639,966	\$1,719,864	\$2,019,699		
Miles McBride	22	1	\$1,563,518	\$1,836,096			
Trevor Keels		1	Two-Way				
DaQuan Jeffries		3	Two-Way				
Inc. Roster Charge							
Hart Cap %				15.04%	12.58%	10.25%	8.28%
Totals			\$145,870,034	\$155,996,262	\$136,768,988	\$112,264,122	\$45,161,525
Salary Cap			\$123,655,000	\$136,021,000	\$149,623,000	\$167,577,760	\$187,687,091
Tax Level			\$150,267,000	\$163,791,000	\$178,532,000		
Apron			\$156,983,000	\$171,112,000	\$186,512,000		
Amt over Tax				\$(7,794,738.00)	\$(41,763,011.60)	\$112,264,121.80	\$45,161,525.00

◆ 2023-24

- 13 signed players
 - 15M team option on D Rose that will likely be declined
- Total cap allocations → \$164,306,088 (including Rose TO + Hart PO)
- Salary cap → \$136,021,000
- Tax level → \$163,791,000
- Apron → \$171,112,000

◆ Knicks Trade For Hart

- Knicks acquire Josh Hart
- Blazers acquire Cam Reddish, Ryan Arcidiacono, Svi Mykhailiuk, and a lottery protected 2023 first-round pick (4 future 2nd-round pick if it does not convey)
- Trading for Hart and surrendering your 2023 first-round pick just to let him potentially walk in the offseason would be a poor use of assets by the Knicks FO. Accordingly, they likely are to have a strong incentive to resign him.

FAVORABLE PLAYER COMPARISONS

- **Harrison Barnes Contract 4 yr/85M (24.1, 22.2, 20.3, 18.4) started 2019-20**
 - Re-signed on 7/7/2019 (declining)
 - **Y1 of the cap: 22.1%** (16.8% Y4)
 - Platform stats: 16.4 ppg, 4.7 reb, 1.4 ast
 - 39.5% 3P on 5.7 3PA
- ◆ **Derrick White Contract 4 yr/70M (15.18,16.39,17.6,18.82) started 2021-22**
 - Extended on 12/21/2020 (drafted 29st in 2017)
 - **Percentage of cap Y1: 13.5%** of 2021-22 cap
 - Platform Stats: 11.3 PPG, 3.3 Reb, 3.5 Ast
 - 24.7 min, 36.6% 3P on 3.2 3PA, 53% eFG, 59.3% TS
- ◆ **Kentavious Caldwell-Pope Contract: 2 yr 30.145M (14.70,15.44) starts 2023-24**
 - PO in 2024-25
 - Signed on 7/16/2022 (previous contract 3 yr/39.117M)
 - **Percentage of cap Y1: 10.97%** of 2023-24 cap
 - Platform Stats: 13.2 PPG, 3.4 Reb, 1.9 Ast
 - 30.2 min, 39.0% 3P on 5.3 3PA, 53.1% eFG, 56.8% TS
- ◆ **Julius Randle 4 yr/106.4M Guaranteed (23.8, 25.7, 27.6, 29.5) started 2022-23**
 - **+15% trade bonus**
 - **+10% Unlikely incentives each year**
 - **With a player option**
 - Extended on 8/3/2021 (Cap%'s: 19.2%, 18.9%, 18.4%, 17.6% est.)
 - Platform Stats: 24.1 PPG, 10.2 Reb, 6 Ast
 - 41.1% 3P on 5.5 3PA
 - Shot below 30% 3P in all seasons but 1 prior to platform
 - **NOT a Comp** - just a point to say that they paid Randle a contract at 19% of the cap, with over 100M guaranteed, and nearly all add ons
 - Good demonstration of NYK spending history

UNFAVORABLE PLAYER COMPARISONS

- ◆ **Jae Crowder Contract: 3 yr/29.16M (9.26,9.72,10.18) started 2020-21**
 - Signed on 11/28/2020
 - **Percentage of cap Y1: 8.48%** of the 2020-21 cap
 - Platform Stats: 10.5 PPG, 5.9 Reb, 2.5 Ast
 - 28.8 min, 34.3% 3P on 6.1 3PA, 52.1% eFG, 55.3% TS
 - Counter:
 - Not nearly as efficient as Hart (over 60% TS last 2 seasons)
 - Hart is a better inside scorer and rebounder as a G (Crowder is a F)

JOSH HART CONTRACT EVAL.

Contract Negotiation

- ◆ **Gary Harris Contract: 2 yr/26M (13,13) started 2022-23**
 - Extended on 6/30/2021
 - **Percentage of cap Y1: 10.51%** of 2022-23 cap
 - Platform Stats: 11.1 PPG, 2.0 Reb, 1.8 Ast
 - 28.4 min, 38.4% 3P on 5.0 3PA, 53.9% eFG, 57.1% TS
 - Counter:
 - Hart averages 4x as many Reb at the same position
 - Hart more efficient (over 60% TS last 2 seasons)
 - Different play styles – Hart inside scorer while Harris is 3P shooter
- ◆ **Pat Connaughton Contract: 3 yr/28.27M (9.42, 9.42, 9.42) starts 2023-24**
 - Extended on 7/18/2022 (3 year \$16 million after age 27 season)
 - **Percentage of cap Y1: 7.03%** of 2023-24 cap
 - Platform stats: 9.9 PPG, 4.2 Reb, 1.3 Ast
 - 26.0 min, 39.5% 3P on 5.7 3PA, 60.5% eFG, 62.0% TS
 - Counter:
 - Not a creator: Below 20th percentile in USG his entire career with an AST% of roughly 6% the last 3 years (also below 20th percentile)
 - Different player entirely: Hart is better in every general statistical category other than 3P shooting, if you're looking for Hart to develop as a 3P shooter he is open to that, but that's not the value he has been paid for

CONTRACT TERMS & CONDITIONS

- ◆ **Contract Terms (can sign for up to 25% of the cap – 0-6 YOS)**
 - **Maximum 15% Trade Bonus (Agent want)**
 - Hart has been traded 3 times already and is likely looking to find a permanent home
 - **Maximum 8% Raises**
 - Utilize Full Bird status (limited to 5% raises elsewhere)
 - Can potentially do a descending deal at 8% decreases annually to free up more room when the salary cap skyrockets in 2024 and beyond
 - **Maximum 15% unlikely incentives (Agent want)**
 - Team related incentives like playoff success
 - 3 point shooting
 - **Likely incentives (Team want)**
 - Would want to maintain rebounding at the level it is currently at, since it is the elite skill he offers at his position
 - **Player option in final season (Agent want)**

JOSH HART CONTRACT EVAL.

Contract Negotiation

- Had one in his last deal
- Gives him chance to re-enter market to earn what may be his last significant payday depending on the length of the contract
- **Team option in final season & Non-Guaranteed (Team want)**
 - Hart's current contract had non-guarantees in it for the 2nd and 3rd seasons
 - He hasn't improved during the duration of that contract to warrant more favorable terms this go around
- **Salary Protection Categories**
 - Lack of skill
 - Injury/illness
 - Mental disability
 - Death (some teams won't do ex. OKC)
 - Basketball related injury
- ◆ **Alternative teams**
 - **Cap Space 2023 (per the Athletic)**
 - Cap space teams (8): Rockets (\$61 million), Spurs (\$40-48 million), Jazz (\$31-45 million), Magic (\$22-58 million), Hornets (\$27-37 million), Thunder (\$31 million), Pistons (\$30 million) - interested, Pacers (\$28 million) - interested
 - Over cap but can use full nontaxpayer MLE (4): Kings, Knicks, Timberwolves, Trail Blazers
 - Less than full MLE but can likely avoid tax (7): Bulls, Cavs, Grizzlies, Hawks, Nets, Pelicans, Wizards
 - Luxury-tax payers (11): 76ers, Bucks, Celtics, Clippers, Heat, Lakers, Mavericks, Nuggets, Raptors, Suns, Warriors
 - **Mavericks** if Kyrie leaves
 - Bottom of the league in Reb%
 - Would need to fill facilitator role
 - **Pacers**
 - 27th in Reb% with substantial cap room and team that is pushing to be a legitimate contender
 - abundance of cap space at roughly 28M
 - last in the league in Opp OReb%
 - **Pistons**
 - Bottom 10 in Reb% (also substantial cap room)

JOSH HART CONTRACT EVAL.

Contract Negotiation

- **Thunder**
 - 26th in Reb% with a ton of young talent that could use veteran presence
 - 2nd to last in Opp OReb%
- **Magic**
 - Have space and have made great strides towards contention
 - Likely in the market for young role players
- ◆ **Value Estimations (what would be a fair middle ground for both sides)**
 - **4-year deal:** 8.5% of the 2023-24 cap; **Total: \$51,796,792**
 - 11,561,785, 12,486,727, 13,411,669, 14,336,611
 - Potential PO/TO/nonguarantees
 - **3-year deal:** 9.5% of the 2023-24 cap; **Total: \$41,867,262**
 - 12,921,995, 13,955,754, 14,989,513
 - **2-year deal:** 10.97% of 2023-24 cap; **Total: \$30,145,123**
 - Mimic KCP deal
 - Potential unlikely incentives